

**Brandon Beckman mba.catc.cds**  
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## **Current Positions**

**CEO, Beckman Consulting Worldwide** *(established 2008)*

**CEO, Beckman Addiction Care Systems** *(established 2008)*

**Board Member, Serene Foundation Long Beach**

**Vice President, Los Angeles Central Providers Collaborative**

**Family to Family Committee Co-Chair, Department of Children & Family Services**

**Operations and Programs Executive** successful at developing teams and programs that move companies closer to the vision of the Chief Executive Officer and Board of Directors. Capable of improving strategies for continuous change and generating innovative ideas that enhance the mission of the organization. Expert at positioning a company within the industry for advanced growth opportunities and developing partnerships that increase potential for capital expansion and operational efficiency. Excels at optimizing all core business operational, financial, & program/service activities that significantly increase the organization's footprint in the community.

- Program planning, implementation, and control
  - Mobilization of internal and external resources
  - Nonprofit management
  - Contract compliance and reporting – local, state, and federal levels
  - Human Capital Management
  - Human Resource Management
  - Enterprise Risk Management
  - Geopolitical scanning and monitoring of legislation and budget activities related to specific program requirements and needs
  - Organizational culture development
  - Advocacy in public forums
  - Development of program standards and guidelines consistent with regulations and governmental policies and procedures
  - Liaison activities with government, community agencies, and the public relative to funding, contracts, and delivery of service
  - Sets strategy for Continuous Quality Improvement in service delivery and organizational performance
  - Transformational leader
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## Professional Experience

**People In Progress, Inc, Los Angeles, CA January 2001- October 2008**

**Director of Programs** [www.peopleinprogress.org](http://www.peopleinprogress.org)

Planned, implemented, and controlled the administration of local, state, and federal contracts and improved service delivery in the drug and alcohol service provision and human services industries. Worked closely with the CEO and CFO in optimizing internal resources and leveraging community resources to improve the company's position and impact in diverse communities throughout Los Angeles County. Directly responsible for fund development, grant administration, and human resource development that translated into a 40% growth in operating revenue. Managed a team of 30 professionals.

- Created significant inroads to public social service agencies, county departments and private human services agencies.
- Increased ancillary services revenue by 300% over 2 years.
- Managed and developed 7 major city, county, and federal service contracts totaling \$3.9 million.
- Recruited, trained, and retained top-performing service delivery teams
- Initiated marketing strategies that improved visibility of the corporation on local, state, and federal levels
- Developed strategies and best practices for services related to prevention, intervention, and treatment of drug & alcohol/mental health disorders
- Improved data collection instruments and database functionality for optimal service integration within the organization and between contractors
- Significantly improved organizational culture & staff development while setting a tone reflective of an engagement & empowerment management style
- Increased political participatory events in the community

### **Program Manager**

- Responsible for providing leadership and training to a team of 30 case managers
- Compliance and reporting duties for multiple city, county, state, and federal contracts
- Supervision of all program personnel, including volunteers and interns
- Application of knowledge and understanding specific to alcohol & drug related problems, principles of effective treatment, and community engagement in solution-based collaboration
- Organized community outreach events, service provider collaboration & coalitions, and coordinated special events throughout Los Angeles County
- Planned and implemented inclusion policies relative to ethnic/cultural/special needs groups in the community
- Incorporated community resources into program services
- Billing and scheduling duties

**Education**

Master of Business Administration, University of Phoenix 2007

Bachelor of Arts, Loyola Marymount University 1993

**Publications**

Beckman, B. (2008). *Hug me, My daddy's not a drug addict*. Los Angeles: Lulu Publishers.

Beckman, B. (2010). *Unread Deleted: A Practical Guide to Building Self Esteem for Recovering Addicts*. Los Angeles: Lulu Publishers

Beckman, B. (2008). *Is there a cure to addiction?* BCW White Paper – The Addiction Marketplace Series.

Beckman, B. (2010). *Ethics in Nonprofits: a case study*. BCW White Paper – Corporate Social Responsibilities Series.